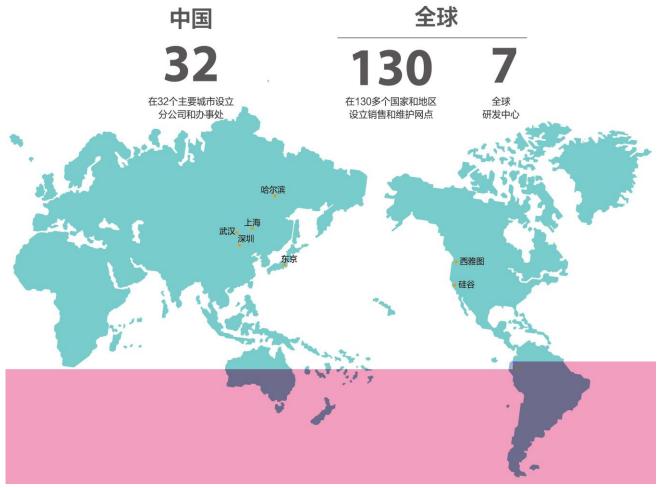
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http://www.sonoscape.com.cn/



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Responsibilities:

- 1. Develop and implement a sales plan for channel/distributor, aimed at achieving and exceeding sales targets, within the most cost-effective route and time-frame;
- 2. Actively manage distributors/channels to ensure alignment with company objectives;
- 3. Proceed distributor/channel with the support & information needed to facilitate their effectiveness;
- 4. Visiting local distributors and hospital for future cooperation;
- 5. Collecting competitors' information for a better sales achievement; Qualifications:
- 1. Bachelor's degree or above; Majors in science and engineering, economics and management or biomedical engineering are preferred;
- 2. Fluent spoken English, or fluent in French, Spanish, Portuguese, German and other minor languages, can be used as a working language.

Job Location Shenzhen

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Responsibilities:

- 1. Develop sales tools to assist sales business according to product positioning and selling points; Responsible for product promotion in related region, as well as collection and reporting of market information;
- 2. Develop both internal and external product training;
- 3. Establish reference sites and relationships with KOLs;

Requirements:

- 1. Master'degree or above, clinical medicine/biomedical engineering/or other related majors preferred;
- 2. Good communication skill, fluent English, in both speaking and writing. Job Location Shenzhen

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Responsibilities:

- 1. Trouble-shooting, repair and maintain variable systems;
- 2. Product installation and maintenance training;
- 3. Online technical support and after sales service.

Requirements:

1. Bachelor'degree or above, majored in biomedical engineering/automation/computer/ electrical engineering or other related majors.

Job Location Shenzhen